



CPR

International Institute for
Conflict Prevention & Resolution

Mediation in Action:

Resolving a Complex Business Dispute DVD

CPR International Institute for Conflict Prevention & Resolution's **Mediation in Action: *Resolving a Complex Business Dispute*** DVD demonstrates the use of mediation to resolve a contract dispute between two companies. In this DVD, viewers witness a highly skilled mediator draw on a variety of mediation techniques to lead the disputing parties through the mediation process to a successful resolution. It should be of practical use to mediators, trainers and lawyers preparing clients for a mediation, as well as to mediation teachers and their students.

The DVD is 35 minutes in length and is accompanied by a study guide. Organized in a question and answer format, the study guide supplements the DVD by providing additional insights into mediation preparation, techniques, practice and related issues such as confidentiality and discovery. It also highlights how parties' and a mediator's objectives undergo change in various stages of mediation. A French subtitled version is also available.

There is a negotiation exercise, Prosando, on the 2008 Negotiation, Teamwork, and Decision Making Exercises CD that parallels the **Mediation in Action: *Resolving a Complex Business Dispute*** DVD.

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